



NORDIC  
INVESTMENT  
BANK

FINANCING  
THE  
FUTURE

# Financing with a Purpose

Creating a prosperous  
and sustainable  
Nordic-Baltic region

8 February, 2023

Presentation name / Author



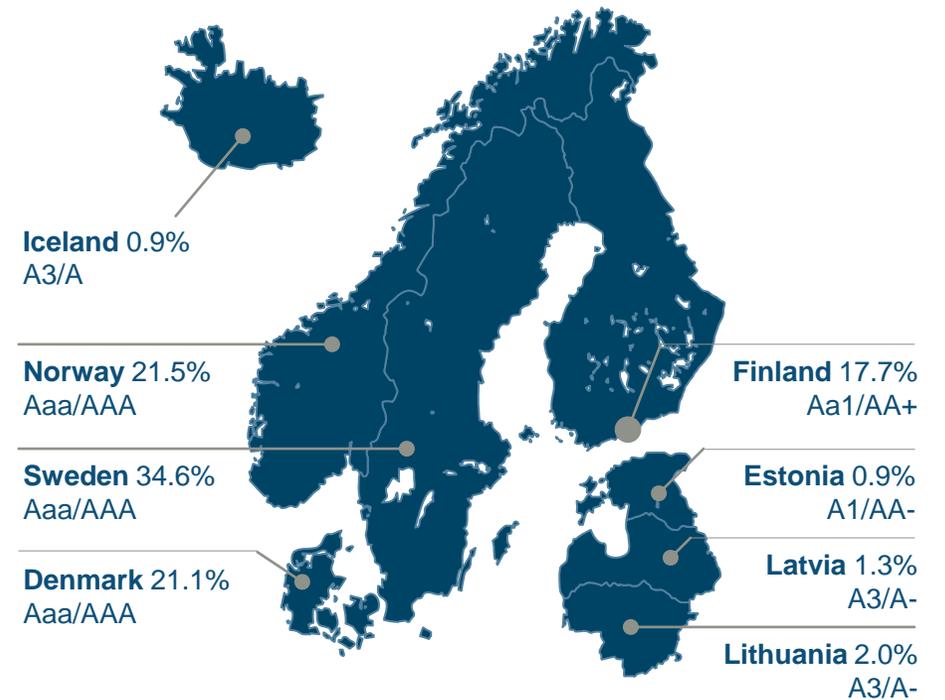
# We are committed to a prosperous and sustainable Nordic-Baltic region

Nordic Investment Bank - an International Financial Institution founded in 1975

## NIB in brief

- ▶ **Long-term** view, operate **commercially** based on sound banking principles
- ▶ Mandate to enable **productivity** gains and facilitate **environmental** benefits
- ▶ Attractive **financing** terms based on NIB's **AAA/Aaa** rating (\*\*)
- ▶ Proven **sustainability** track record, competences, and capabilities
- ▶ NIB **partners** with customers and other financing providers and sponsors
- ▶ **EUR 3-5 billion** in disbursements, **60 transactions** and **30 new clients** annually
- ▶ Leading issuer of **green bonds** in the Nordic-Baltic region
- ▶ **Solid** financial performance, **consistent** dividend policy, **low** loan losses
- ▶ Very high customer rating on **reputation** and **satisfaction** (\*)

## Nordic-Baltic ownership



(\*) 2021 NIB externally conducted stakeholder survey

(\*\*) Rating as published 12 April 2021 by Standard & Poor's and 27 April 2021 by Moody's

# NIB Loan Products

## Use of Proceeds vs Performance-Based

### Environmental and Productivity Investment Loans

#### Use of funds

Earmarked for predefined projects or assets

#### Loan size

50-75 % of the investment or project cost

#### Commitment

Commitment to spend and allocate according to a framework

#### Impact

Green benefit achieved from investment into a project or asset

#### Structure

Structure of loan constant with no adjustments

#### Outcome

Outcome monitored with quantified impact from a specific project or asset

### Sustainability Linked Loans

General corporate purposes

Loan size aligned with the Borrower's sustainability activities and investments

Forward looking commitment to a sustainability target

Change in borrower's sustainability performance

Loan characteristics, e.g. pricing, adjusted based on the borrower's performance (linked to a KPI)

Outcome monitored with documented sustainability performance of borrower against set targets

# NIB: a bank on a mission

We finance projects and programs enabling productivity gains and benefiting the environment



DRINKING WATER &  
WATER TREATMENT



GREEN  
BUILDINGS



SUSTAINABILITY  
LINKED



SUSTAINABLE  
ENERGY



CLIMATE CHANGE  
MITIGATION

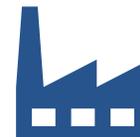
“54% of our customers view NIB as the leader in providing long-term debt in Nordic-Baltic region and 93% are interested in sustainability loans” (\*)



RESEARCH &  
DEVELOPMENT



INFRASTRUCTURE

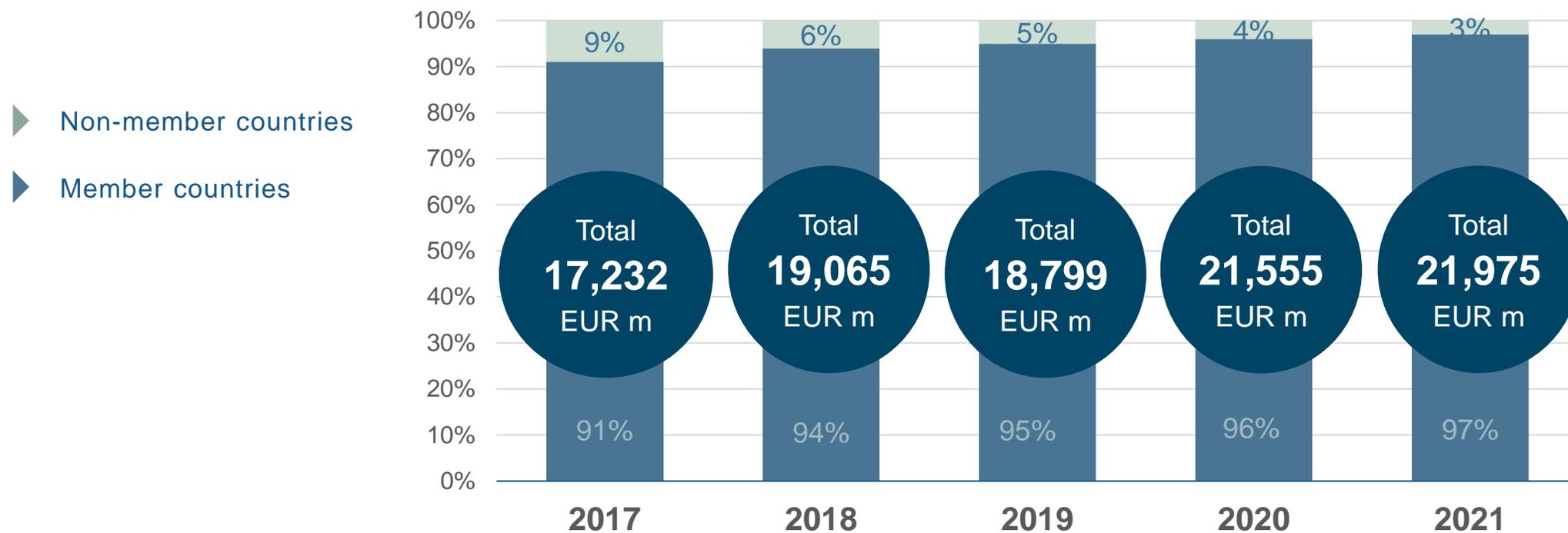


CAPITAL INVESTMENTS  
& ACQUISITIONS



PROJECT  
FINANCE

# Loans outstanding



as of 31 December 2021

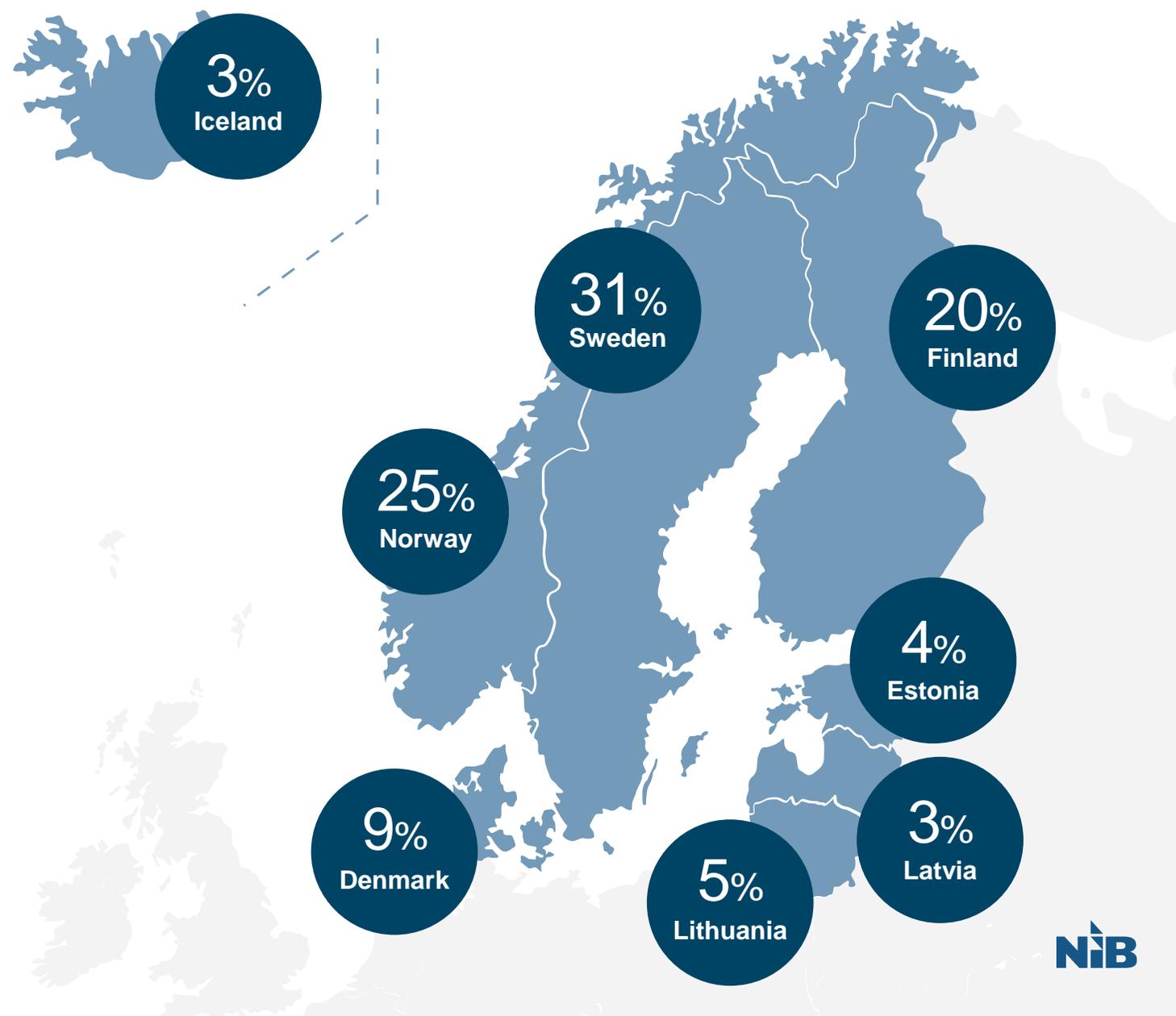
# Lending in member countries

Lending outstanding per 31.12.2021,  
geographical distribution

## Lending outstanding

Sweden	6,769 EUR m
Norway	5,447 EUR m
Finland	4,235 EUR m
Denmark	1,957 EUR m
Lithuania	1,023 EUR m
Estonia	916 EUR m
Latvia	697 EUR m
Iceland	586 EUR m

\*Lending outstanding = Loans outstanding + Labelled bonds & Baltic CPs



# Non-member country lending through financial institutions

	<p>EUR 100 m loan programme for on-lending to eligible projects in Africa, with African Export-Import Bank</p>
	<p>EUR 50 m loan programme for on-lending to eligible projects in Albania, Armenia, Azerbaidjan, Bulgaria, Georgia, Greece, Moldova, Romania, Russia, Turkey, Ukraine</p>
	<p>USD 60 m loan programme on-lending to eligible projects in Argentina, Barbados, Bolivia, Brazil, Chile, Colombia, Costa Rica, Dominican Rep., Ecuador, Jamaica, Mexico, Panama, Paraguay, Peru, Trinidad &amp; Tobago, Uruguay, Venezuela.</p>
	<p>USD 60 m loan programme on-lending to eligible projects in Argentina, Belize, Colombia, Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua, Panama.</p>
	<p>EUR 50 m facility with Danish government owned fund provides risk capital and advice to companies wishing to set up business in Africa, Asia, Latin America and parts of Europe.</p>
	<p>EUR 25 m loan programme for of financing energy efficiency and renewable energy projects in Eastern Europe, primarily in Ukraine.</p>

# Non-member country lending through financial institutions

**Sub-loan approval** → all projects allocated under a loan facility are assessed separately

## MEMBER COUNTRY INVOLVEMENT

Products and/or services manufactured or developed in NIB member countries



## SUSTAINABILITY POLICY

All projects also undergo a sustainability review in accordance with NIB's Sustainability Policy



## MANDATE FULFILLMENT

### Examples

- ✓ *Windfarm in India with Vestas turbines*
- ✗ *Windfarm in Brazil with GE turbines*



# Countries with NIB Framework Agreements (\*)

## Europe & Eurasia

(Belarus), Bulgaria, Croatia, Czech Republic, Georgia, Hungary, Montenegro, Poland, Romania, (Russian Federation), Serbia, Slovak Republic, Slovenia, (Turkey), (Ukraine)

## Africa & Middle East

Botswana, (Egypt), Jordan, Mauritius, Morocco, Namibia, South Africa, Tunisia

## Asia

China, (Indonesia), India, Kazakhstan, (Laos), (Pakistan), Philippines, Sri Lanka, Thailand, Vietnam

## Latin America

(Argentina), (Brazil), (Chile), Colombia, Dominican Republic, Mexico, Peru, Uruguay

(\*) Framework agreements ("FA") with governments of non-member countries enable NIB to provide lending for projects subject to NIB mandate and risk assessment. Countries with ( ) either do not qualify for a FA, do not include withholding tax exemption or do not currently comply with NIB's policies.



**Thank you!**

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**LENDING**

**Nordic Investment Bank**

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